

Mimi Coffman

CLIENT TESTIMONIALS

"Mimi worked effectively and efficiently to sell my house. She was very knowledgeable, and I would recommend her to anyone. She moved very fast with me and the buyer and kept me updated on how the sell was progressing."

"Delightful attitude. Persistence, thoroughness, and knowledge of the business were impressive. Responded immediately to our questions and anticipated our needs. People asked us why we didn't sell on our own — no question in our minds but that we cleared more working with her."

"Mimi helped navigate our family through the process of selling our home and made it all so easy. We have extremely busy schedules, and she was able to stay in contact and on top of everything. Sold our home 4 days after listing. If you want great personality, friendliness and professionalism...then Mimi is definitely your person."

"Mimi was simply incredible. We were selling our home from a distance, and Mimi made the process very easy to manage in our busy lifestyle over 400 miles away from the home we were selling. She listed our home on a Monday and we had a buyer, over asking price, by that Wednesday. In 3.5 days, we began the process of closing. In 6 weeks, we had sold our home. Mimi is confident and direct, very transparent in helping one make logical choices, and clearly wants the best for her clients. She is willing to go above and beyond to make the process clean and simple. Look no further, make Mimi your Agent. You will be pleased with the results."

"Just an amazing woman to work with! Very knowledgeable and bends over backwards to help! We bought property from out of state, and it was the easiest purchase we've ever made!"

"Hands down the best soup to nuts real estate buying experience I've ever had...for the second time around with Mimi! She is no-nonsense, efficient, and responsive. We are so fortunate to have had her guide this process for our family."

"Mimi's attention to detail and efficiency made purchasing a home from out of state a seamless process. She stays in close communication and possesses a wealth of knowledge and experience in the area. Her willing and involved presence, in my absence, for the home inspection was not only valuable in terms of specific feedback I was seeking but provided an added layer of comfort as well. I recommend Mimi without hesitation and look forward to working with her again."

"This is our second time having the privilege to work with Mimi. We have used her both to purchase a home and sell a home. She is upfront and honest, very diligent in her research, and is always willing to go above and beyond any other agent we have used."

"I am a recent widow now 84 years old. I emailed Mimi and expressed interest in hiring her to manage the sale of my home. She had a complete market analysis the next day. I loved her name. Mimi represented me well by positioning my home attractively to potential buyers. She offered great advice in preparing the house for showing, even straightened up the Garage a bit. The day the 'For Sale' sign went up, I received 4 offers, all at or above sale price. Maybe I got lucky and caught Mimi during a good run? Mimi Coffman knows the Lewisburg area Real Estate market."

"Mimi helped us buy our home in Lewisburg 2017. She was so impressive in here efficiency, proficiency, promptness, kindness, and responsiveness that we were BLOWN away by her. She brings joy to people, her smile is beautiful as her soul. We connected with Mimi during our buying process and we knew that there was no other realtor we wanted to work with when it came to selling our home 2020. She is incredible and so capable. I had several friends in realty but I still only wanted to use Mimi, even if it kinda hurt my friends' feelings, it was not even a question that Mimi is of the HIGHEST caliber and so very professional. HIGHLY RECOMMEND for buying or selling your home. She is so trustworthy. She gives good advice and responds that she will look into things if she doesn't have an immediate answer for it. She is resourceful and so very smart. She gave reasons when she discouraged certain prices or practices so I always knew she had our best interest in mind. I really, really appreciated her. I had reached out to five different realty agents back in 2017 as it was our first home and i had no clue how any of the process worked. She was SO QUICK in response and so connectable that I KNEW she was the perfect fit for us and our needs. Thank you so much, Mimi, You are a true blessing to your community!"

Old Spruce Realty and Auction Group

"I have been a Realtor myself for 21 years at the Virginia Beach oceanfront & have dealt with hundreds of Realtors on a daily basis over my career. Mimi has made it to the very top of my list as one of the best agents I have ever worked with! When my family decided to buy a second home in WV we contacted Mimi on one of her listings. Mimi was absolutely wonderful to work with in all aspects of the transaction from beginning to end. She represented both sides of the transaction (Buyer & Seller) & handled it perfectly for both sides. She has probably never had anyone ask her as many questions in her career as I did & she was right on top of every question I hit her with & always delivered a prompt & complete answer to every question I asked. Mimi is a true professional in our industry & I will always highly recommend her to anyone I know looking to buy in her area. Her local knowledge is outstanding along with her communication skills. My family feels like we not only had a great Realtor working with us but now have a new friend for many years to come. Don't hesitate to call Mimi today for all of your real estate needs!"

"Mimi is a great agent! She helped us through every step of the searching and purchasing processes. She was patient and kind and informative and professional. We searched for 9 months until we found our home, and she was with us every step of the way. She was always available to show us property, or to answer phone calls, texts, and emails. Very highly recommend her!"

"Mimi is an awesome agent. We are so glad we were lucky enough to get connected with her. She is very attentive to what someone is looking for in a home or property. She is even more thorough. My wife and I were looking to move from Delaware to West Virginia, so there were a lot of phone conferences between the 3 of us. After each phone call or visit to look at properties, Mimi would send a follow up email summarizing our call or visit, with answers to our questions, and links to helpful websites. Even questions we had forgotten we had asked in general conversation, Mimi would remember and find an answer for. The buying process went smoothly and Mimi worked seamlessly beside us through our offer and contract process, even though we had some contingencies she wasn't familiar with. She was never pushy or overbearing. We could not have been happier with the service we received, and we definitely recommend her."

Old Spruce Realty and Auction Group

"Mimi is happy to show you any type of property, whether it be in town or wading through weeds to get to it. She has always been friendly, professional and honest. We have bought and sold several pieces of property through her. I would highly recommend her."

"Mimi is a complete professional! She came to the first showing with a firm knowledge of the property, both the structure and lot, and was able to answer any questions we had. At a subsequent showing (of the same property), she happily entertained our three year old son for over an hour while we continued to "study" the home and make sure it was right purchase for us. Mimi was knowledgeable, informative, and efficient, as well as patient and kind, from start to finish. We would highly recommend her for any real estate needs."

"Mimi Coffman became my real estate agent simply because she answered the phone, but from that moment forward has done nothing but impress with her excellent service. Any questions will be answered or addressed promptly, factually, and honestly. I have a hard time giving Mimi five stars because she really deserves six. Mimi Coffman and Old Spruce Realty will not disappoint."

"Mimi was our agent in a successful home purchase. We found her to be an excellent realtor and very personable. She was knowledgeable, never pushy, client-oriented, and very good at communicating. She managed a complicated purchase, because we were out-of-state- buyers with unusual financing needs. During the entire process she kept everyone well informed and moving forward. She was also instrumental in working with inspectors and recommending persons to assist with the process. Mimi was above and beyond expectations; a superb agent. Mimi has a fantastic knowledge of the area and a great sense of the market. She was unbelievably helpful from start to finish. Even after closing, we have leveraged Mimi's previous experience in the construction industry to find well-qualified contractors and other service people. We couldn't be more happy with our experience with Mimi!"

"Mimi does everything possible to find the right home for you. Communication with her is easy and fast. She will be the agent I contact with any needs in the future."

Old Spruce Realty and Auction Group

"I have known Mimi for over six years including before she was selling Real Estate. She was a project manager for a large building firm. Well she has the same work ethic selling Real Estate as she did in her former employment. She did not give up even after a few setbacks with some prospective purchasers. I would highly recommend you use her as your agent."

"After purchasing 4 homes, Mimi is the best agent we have ever had the pleasure to work with. She goes above and beyond, is knowledgeable, and is so easy to work with. My brother is now working with her and he too is impressed. We HIGHLY recommend her."

"Mimi made the whole process easy. I live in another state and Mimi worked with me via phone, email and text and was able to sell my home quickly without me being there. I highly recommend Mimi and was pleased with her willingness to work with me without ever meeting me in person until the day of settlement."

"Mimi has sold multiple properties for us and has always been extremely professional in every way. We have been greatly impressed by her diligence and attention to detail. We would highly recommend Mimi without any reservation."

"As an out-of-state seller, I was concerned that it would be difficult and time-consuming to sell my townhouse. My fears were unfounded as Mimi helped me every step of the way and had my home under contract within 90 days. She managed the process from start to finish and was always available to take my calls and answer my questions. She kept me informed and went out of her way to help me with additional paperwork related to my out-of-state seller status.

I could not be more pleased with her high level of care and professionalism and would certainly recommend her to anyone wishing to buy or sell their home."

Old Spruce Realty and Auction Group

“I had reached out to over six different real estate agents when we first were looking at homes, and Mimi was the first (and one of the only ones) to call me back, although I had called her towards the end of my list. This speed and efficiency proved true throughout the ENTIRE process. I am so thankful that she reached out to us and that we were able to work with her!! My husband and I give her an A++++ in everything! Seriously, she is so smart, so talented, so organized, SO FAST, and extremely friendly. I felt like part of the Lewisburg community already after meeting Mimi. She accommodated our weird schedules (my husband is in medical school) and made sure we could come over and see as many houses as possible in the short visits we could squeeze in. We drove in from out of state several odd weekends in a row, and she was able to show us over 19 homes! IMPRESSIVE! My husband and I felt so supported by Mimi. This was our first home, and she was on top of everything and willing to answer any and all of our questions. She never once overstepped any bounds, was always respectful and professional. Again, we highly recommend this real estate agent, and she is someone I would love to see and chat with now that we are in the community. She knows what she is doing, and she is up to date with technology (thank goodness!). She is as good as they come when talking about customer service!!!”

“We called Mimi Coffman when we were interested in selling our home in June 2016. She told us her average home sold within few month. She brought a binder of data with her about home sales at our first meeting and about her realtor group. We had a lot of deferred maintenance so needed to get our home in resale shape. Mimi went to each and every room and gave us a list of what needed to be done. We completed everything on the list. She brought in a professional to help us get all the things done. It really helped us with showing the home in its best light, and who made beautiful flyers for the showing. Due to her internal networking she actually had an interested buyer for us before we knew it. In any event, true to her word, our home was sold within three to four weeks at the price we were asking and even had another offer price (unfortunately had a contingency so we didn't accept it). Mimi is very hard-working, responsive, and really looks out for the best interest of her clients. I had no idea how much actually went into selling a house and was very glad to have a professional like her in my corner with all the resources that she brought with her. I would highly recommend her.”